

THE SERVICE ADVANTAGE

very program and service developed by the Network has as its key objective to provide high quality, reliable service to the customer. To ensure these objectives are met, each attribute of the Network's service is tracked and measured on a monthly basis. In many cases, the commitment required to achieve these high quality results may be transparent to customers. ■ However, a dedicated team of customer service professionals and state-of-the-art systems stands behind every program and product we deliver.

CUSTOMER SERVICE REPRESENTATIVES

All customer calls to the Network are answered by Customer Service Representatives in our call center located in South San Francisco. CA. Customer Service Representatives enter orders directly into our order entry system while the customer is on the telephone and can immediately confirm availability and delivery information for each shipment. Calls for specific individuals or non-order related issues are transferred by representatives to the appropriate person at the Network.

The service objective is to ensure that all callers reach a knowledgeable

person, rather than a voicemail system, when they call the Network. It is our goal to minimize call transfers and the amount of time a customer spends on hold. Extensive training is provided to all service representatives to ensure they are knowledgeable about the company, the products we sell, and the services we provide.

CUSTOMER SERVICE SPECIALISTS

An important team of people at the Network is the Customer Service Specialist Group. It is their responsibility to respond to any service issues customers may encounter. This group assists customers with the following:

- · corrections to a current or past order
- product returns and credits
- delayed or late shipments
- damaged product
- account billing status
- · copies of invoices and statements

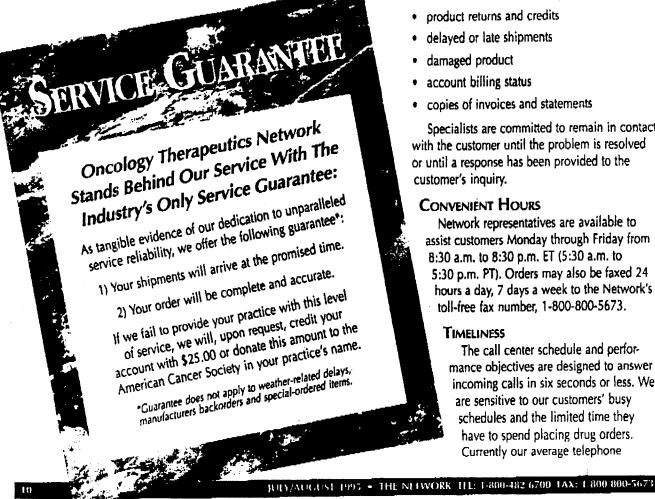
Specialists are committed to remain in contact with the customer until the problem is resolved or until a response has been provided to the customer's inquiry.

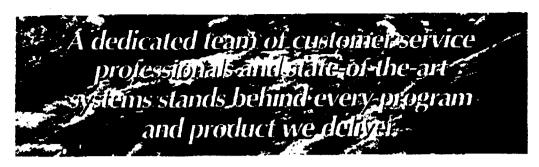
CONVENIENT HOURS

Network representatives are available to assist customers Monday through Friday from 8:30 a.m. to 8:30 p.m. ET (5:30 a.m. to 5:30 p.m. PT). Orders may also be faxed 24 hours a day, 7 days a week to the Network's toll-free fax number, 1-800-800-5673.

TIMELINESS

The call center schedule and performance objectives are designed to answer incoming calls in six seconds or less. We are sensitive to our customers' busy schedules and the limited time they have to spend placing drug orders. Currently our average telephone





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conversation lasts 1 minute and 36 seconds, while an average order call takes approximately 45-60 seconds. We attempt to ensure that each customer's first call is the only call he or she needs to make. The Network also strives to handle any service or order issue in a simple and efficient manner.

DELIVERY

To enhance the reliability of product delivery, the Network uses overnight express shipping of all drugs to customers. On-line tracking of packages allows us to determine the status of all shipments sent each day and to promptly notify customers should a shipping delay occur. The standard shipping method is next-day delivery. This service is free and guarantees all drug orders received by 7:00 p.m. ET (4:00 p.m. PT) are shipped to arrive the next business day by 3:30 p.m. Priority delivery (shipment arrives by 10:30 a.m. next-day) is also available for a nominal charge. Most non-drug Items, such as syringes and IV bags, are shipped via ground service to arrive within 3 to 4 business days.

PACKAGING

Every day the Network sends hundreds of drug and supply shipments to arrive the next day at practices all over the United States, including Alaska and Hawaii. The packaging in which the Network ships drugs and supplies are specifically designed, manufactured, and tested for the Network. Packaging is tested to meet the following criteria:

- · packages do not break on impact
- packages safely handle the weight of the products
- packages do not represent a hazard to the environment
- packages maintain specific refrigeration parameters

An example of one such test is to drop fully loaded boxes from four and six foot heights, after which the box and the contents are inspected for damages.

Refrigerated packaging is monitored to determine its ability to control temperature and moisture retention. The insulated inserts used to ship refrigerants are tested at temperatures exceeding 95° F for a duration of 4 days. Refrigerated packaging maintains a temperature of 46° F for 48 hours and will not exceed 54° F for up to 72 hours. Normally, one 1.5 pound ice brick is used to maintain temperature. If conditions are more extreme, such as hot summer months when temperatures can easily exceed 100° F in certain regions of the country, two ice bricks are placed into a box to enhance the temperature control. The packaging procedures used by the Network are designed to exceed all manufacturers' specifications for handling and transporting drug products.

Continued on next page

New, RECYCLABLE PACKAGING KEEPS DRUGS COOLER

The Network ships refrigerated drugs in a recyclable container laboratory-tested at 95° F for more than 72 hours. This packaging maintains an inside temperature of 46°-54° F, far exceeding drug manufacturer specifications.

RECYCLING REFRIGERATED PACKAGING

The package arrives sealed with a pre-addressed return shipping label on the outside. After you retrieve the drugs from the package, reseal it with the inside flaps on the outside using shipping tape, being careful not to cover the address label. The postage-paid package can then be sent via U.S. mail to the Network at no cost to your practice.

HR NEIWORK 111: 1-800-182 6, 00 FAX: 1-800 800 5673 • JULY/AUGUST 1995

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RETURNS/PRODUCT REPLACEMENT

Fax Back Form

Please use this form to FAX in your comments

The etwork News mailing list. Please photocopy this form prior to faxing.

egestions or to request an addition to

From time-to-time it is necessary to return items to the Network. Each call is handled on a case by case basis. The Network is required to follow the return guidelines dictated by the manufacturers of the products it sells. If it is determined that a return is warranted, it is our policy to pick up the product and promptly provide proper credit. If replacement product is required, it is sent for delivery the next business day. Customer Service Specialists make every effort to provide flexible support for return issues.

QUALITY MEASUREMENT

All of the functions of the customer service department are measured and tracked by using what the Network refers to as Service Quality Index (SQI). This index is used to determine the accuracy and quality of all actions, procedures, and programs undertaken by the Network. There are currently 20 different areas that are tracked in the SQI. These areas include everything from "on-time deliveries" to "incidences of representative/member miscommunication." The SQI allows us to focus our improvement efforts and resources on those areas that will benefit the customer most.

The Network strives to provide legendary service and an uncompromised level of quality in all things we do. I am sincerely interested in your feedback on our services and invite you to contact me at the Network.

☐ Please add the name below to your mailing list.

JIM ADAMS, Director, Customer Service, Oncology Therapeutics Network

1-800-800-5673

TITLE

. Bulk rate U.S. Postac Paid WMS, Inc.

ROM RACTICE NAMÉ	PRACTICE NAME						
ONE NUMBER	ADDRESS						
HONE NUMBER	CITY/STATE/ZIP	PHONE					
U17361V2F	er service. Please contact me.						
COMMENTS AND SUGGESTIONS							
· ·							

JULY/AUGUST 1997

NAME

ADDRESS	CORRECTION	REQUESTED
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⇒ GREATER CONVENIENCE

Larger size/fewer vials to handle

STAFF EFFICIENCY Reduced preparation time

Catalog Number	NDC	HCPCS Code	Brand Name
201-000	0015-3475-27	19265	TAXOL
201-100	0015-3476-27	19265	TAXOL

- SEMISYNTHETIC SOURCE

Renewable source of TAXOL eliminates need to harvest the Pacific yew and assures continuous supply.

Catalog Number	NDC	HCPCS Code	Brand Name	ltem	Unit Size	Price/ Unit	Redbook AWP
201-000	0015-3475-27	19265	TAXOL	paclitaxel solution (6mg/mL)	30 mg	\$140.26	\$182.63
201-100	0015-3476-27	19265	TAXOL	paclitaxel solution (6mg/mL)	100 mg	5±67.53	\$608.77



ntron A is indicated as adjuvant therapy to surgical treatment in patients 18 years or older with malignant melanoma who are free of disease but at high risk for systemic recurrence, within 36 days of surgery.

- · Malignant Melanoma
- Hairy Cell Leukemia
- · AIDS-Related Kaposi's Sarcoma
- · Condylomata Acuminata
- Chronic Hepatitis Non-A, Non-B/C (NANB/C)
- · Chronic Hepatitis B



The first adjuvant therapy breakthrough in high-risk malignant melanoma.

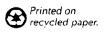
Price Match

Intron A is a product in the Network's Price Matching Program

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The articles in this newsletter are not intended to serve as rules and policies for medical practice. Primary references should be consulted. The reader is encouraged to review the manufacturer's package insert where applicable.

Comments and suggestions are welcome. Address them to: Debbie Duncan, Editor, The Network News; Oncology Therapeutics Network: 395 Oyster Point Blvd., Suite 405: South San Francisco, CA 94080.



Introducing the Interferon alfa 2b PAK in 3, 5 and 10 MIU syringes!

CATALOG Number	NDC	PRODUCT NAME	DILUENT
220-150	0085-0647-03	Interferon aifa 2b, pwd 3 VIIU	i mL
220-160	0085-0120-02	Interferon alfa 2b. pwd 5 MIU	1 mL
220-170	0085-0571-02	Interieron aira 2b, pwd 10 MIU	2 mL
220-186	0085-1110-01	Interferon aira 2b, pwd 13 MIU	1 mL
220-175	0085-0285-02	Interferon aifa 2b, pwd 25 MIU	5 mL
220-180	0085-0539-01	Interferon aifa 2b. pwd 50 MIU	1 mL
220-190	0085-0923-01	Interferon aira 2b, sol (5 MIU mL)	10 MIU
220-192	0085-0953-01	Interferon aira 2b, sol (5 MIU/mL)	18 MIU MDN
220-195	0085-0769-01	Interferon aifa 2b, sol (5 MIU/mL)	25 IU







Receive An 8% Usage Guideline Rebate Through the Network!

iffective April 1-December 31, 1996, all physician practices will receive the new 6% rebate on purchases of Procrit (see below). Practices who are certified and agree to implement Usage Guidelines will receive an additional 2% rebate. To be eligible to receive the additional rebate, you must sign a certification form obtained from your Ortho Biotech representative. If you need the name and number of your Ortho Biotech product specialist, please call Ortho Biotech at 1-800-325-7504 or your

Network representative at 1-800-482-6700. The Network will continue to take this rebate directly off your invoices-eliminating paperwork in claiming the rebate for your practice.

The Network will match any bona fide offer for Procrit. Prices to be matched should be requested at the time the order is placed. Prices will be matched for the term of the competitor's offer.

Ітем	Unit Size	Order Quantity	New 6% Rebate	Additional 2% Guideline Rebate	Without Certification Invoice Price/Unit	With Certification Invoice Price/Unit
Procrit	2.000 units/mL	6	•	•	21.28	21.28
Procrit	3.000 units/mL	6	-	-	31.91	31.91
Procrit	3.000 units/mL	25	-	-	31.91	31.91
Procrit	4.000 units mL	6	•	-	42.55	±2.35
Procrit	4,000 units mL	25	-	-	42.55	42.55
Procrit	10.000 units/mL	6	\$5.70	\$1.90	94.00	92.00*
Procrit	10.000 units/mL	25	\$5.70	\$1.90	94.00	92.00*
Procrit	20,000 units/2 mL	6	511.40	\$3.80	186.25	182.50*

These prices include the Ortho-Biotech usage guideline rebate for physician offices.

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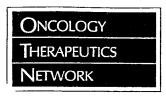
With the Zorran Premixed Bag there is no dilution, no waste and no admixing. This makes the Zorran Premixed Bag convenient and easy-to-administer.



Now Available

by
Alza Pharmaceuticals
and
U.S. Bioscience

Please contact your Network representative for more information.



Only the Network offers the control of the control

The Network recently sent your practice a complimentary copy of the Anemia Management Guidelines to support your practice in implementing the appropriate usage guidelines to comply with the Procrit® physician rebate program. If you need an additional copy, please call the Network.



ay 1996 is the second annual Oncology Nurses month officially recognizing oncology nurses.

May 2, 1996, is Oncology Nursing Day.

Please remember that Oncology Nursing Month offers an opportunity for everyone in the community to get involved.

Hold an Oncology Nurse Appreciation Day at your hospital or clinic. Hold a pot luck dinner with your staff during or after work hours. Buy flowers or a cake for oncology nursing staff or colleagues.

For more ideas and information contact the Oncology Nursing Society 412/921-7373.

These paintings are an artist's expression of her experience with cancer and the related emotions. Her work is a representation of the things that have touched her throughout her life.

If you are interested in seeing more of Maureen Gano's paintings you can reach her at 509/697-3365



The Fateful Choices: The experts give me the facts, and the choice.



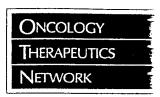
The Chemo is Working: The night before the first Chemotherapy treatment, a process of creative visualization saw me on my hills.



The Doing: All is done. I return home in 2 days alone to play with my thoughts and realities.

Maureen Gano was treated at the Yakima Vailey Cancer Group. Her work is sponsored by the Yakima Community Cancer Program.

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The New England Journal of Medicine recently published the results of a phase III trial that compared the efficacy of cyclophosphamide plus cisplatin to paclitaxel plus cisplatin for first-line treatment of incompletely resected stage III and any stage IV ovarian cancer.

A total of 386 women with incompletely resected stage III or stage IV disease who had not received prior chemotherapy or radiation therapy for ovarian cancer were randomized to one of two treatment groups. Of these, 202 women received cyclophosphamide 750 mg/m² and cisplatin 75 mg/m² every three weeks for six courses, and 184 women received paclitaxel 135 mg/m² over 24 hours and cisplatin 75 mg/m² every three weeks for six courses. Those women who received paclitaxel were premedicated with dexamethasone, diphenhydramine, and a histamine H, antagonist (agent not specified). The endpoints of this study included overall and progression-free survival.

The two treatment groups were well matched for prognostic factors. More women randomized to paclitaxel completed six cycles of chemotherapy 187% vs 78%, P value not stated). Fewer women in the paclitaxel group terminated therapy due to disease progression or death 15% vs 11%, P value not stated). Furthermore, fewer patients in the paclitaxel group withdrew due to toxicity or patient preference 18% vs 10%, P value not stated). Significantly more

women in the paclitaxel group experienced neutropenia, rever, alopecia, and peripheral neurotoxicity ($P \le 0.05$). Six women in the cyclophosphamide group and four women in the paclitaxel group experienced treatment-related death.

Two hundred sixteen women were evaluable for treatment response; 100 in the paclitaxel plus cisplatin group and 116 in the cyclophosphamide plus cisplatin group (Table 1). The median duration of follow-up was 37 months (range, 5 to 56).

	PACLITAXEL -CISPLATIN	CYCLOPHOSPHAMIDE -CISPLATIN
Overall response rate	73%	60%
Complete response	51%	31% (P=0.01)
Negative reassessment laparotomy	26%	20% (not significant)
Progression-free survival	18 months	13 months (P<0.001)
Survival	38 months	24 months (P<0.001)

The authors of this study concluded that paclitaxel plus cisplatin is superior to cyclophosphamide plus cisplatin, a standard regimen for ovarian cancer. In addition, the efficacy of paclitaxel in combination with carboplatin for ovarian cancer is currently under evaluation in a phase I trial. [1. NEJM. 1996;334(1): 1-6. 2. JCO. 1994;12(9):1748-1753.]

In December 1995, the FDA approved anastrozole (Arimidex^a, Zeneca Pharmaceuticals) for the treatment of advanced breast cancer in postmenopausal women with disease progression following tamoxifen. Anastrozole is an aromatase inhibitor which specifically blocks estrogen synthesis. While tamoxifen is recommended for advanced breast cancer, a number of women in this category do not respond to tamoxifen or relapse after tamoxifen therapy.

Approval was granted based on the results of two unpublished double-blind trials: trial 0004, a North American study, and trial 0005, conducted in Europe, Australia, and South Africa.² In both trials, patients with advanced breast cancer and disease progression after tamoxifen therapy were randomized to one or three treatment groups: 1) anastrozole 1 mg po daily, 2) anastrozole 10 mg po daily, or 3) megestrol acetate 40 mg po four times daily. The primary endpoints were time to progression and objective response rates.

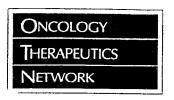
Secondary endpoints included the rate or prolonged stable disease, the rate or progression, and survival.

There was no data to indicate in either trial that anastrozole 10 mg was more efficacious than 1 mg.

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	Anastrozole 1 mg	Anastrozole 10 mg	MEGESTROL ACETATE 40 MG Q1D
n	128	130	128
time to progression	170	143	151
objective response	10.2%	5.4%	5.5%
n	135	118	125
time to progression	132	136	120
objective response	10.5%	12.7%	10.4%

no statistical evaluations were reported for these comparisons



Outdoor David University Back Same

Anastrozole was well tolerated; the most commonly reported adverse effects for anastrozole 1 mg were asthenia (16%), nausea (15.6%), headache (13%), hot flashes (12.2%), and pain and back pain (10.7% for each).

To further define the role of anastrozole in the treatment of breast cancer, several trials are being conducted. A European study is comparing the safety and efficacy of anastrozole to foremestane (an injectable aromatase inhibitor approved in Europe); results are expected in 1996. Zeneca Pharmaceuticals

will begin enrolling patients in 1996 for a double-blind trial comparing tamoxifen to anastrozole for first-line treatment of breast cancer. Anastrozole, 1 mg by mouth daily, is indicated for postmenopausal women with advanced breast cancer who have experienced disease progression after tamoxifen therapy. Patients with estrogen-receptor (ER) negative disease and patients who did not respond to tamoxifen therapy are unlikely to respond to anastrozole. § [1.] Steroid Biochem Molec Biol. 1994;49(4-6):281-287. 2. Arimidex package insert, Zeneca Pharmaceuticals]

Dicalutamide (Casodex³, Zeneca Pharmaceuticals) was granted accelerated approval for the treatment of advanced prostate cancer. Bicalutamide, a nonsteroidal antiandrogen, is approved for use in combination with a luteinizing hormone-releasing hormone analogue (LHRH-A).

Studies evaluating bicalutamide as single-agent therapy for prostate cancer demonstrated that monotherapy did not optimally decrease prostate specific antigen (PSA) levels; and was less effective than surgical or medical castration. Bicalutamide received approval based on the results of a randomized, double-blind, multicenter trial.3 Bicalutamide 50 mg daily in combination with an LHRH-A, either goserelin acetate 3.6 mg monthly or leuprolide acetate 7.5 mg monthly, was compared to flutamide 250 mg three times daily also in combination with an LHRH-A as above. Inclusion criteria included untreated, histologically or cytologically confirmed prostatic adenocarcinoma, stage D2 disease, and bone metastases or at least one nonskeletal lesion. The primary endpoint was time to treatment railure. which included withdrawal due to an adverse event. patient preference, or investigators decision: disease progression: or death. Secondary endpoints included duration of survival, quality of life, and subjective response.

Of 813 patients in the trial, 404 received bicalutamide plus LHRH-A and 409 received flutamide

plus LHRH-A. The mean duration of follow-up was 49 weeks. The incidence of treatment failure was lower in the bicalutamide group (42% vs 53%. P value not reported), and the time to treatment failure was significantly longer for the bicalutamide group (P=0.005). The flutamide group was 34% more likely to fail over the given time period. There were more failures due to progression in the flutamide group 198 vs 73. P value not reported).

There was no significant difference in the incidence of death (1.7% in the flutamide group and 18% in the bicalutamide group). Furthermore, there were no significant differences between the two groups in regards to the questionnaire, subjective response, and PSA response. There were more withdrawals due to adverse events in the flutamide group (56 vs 32). The only adverse event that was significantly different between the two groups was the higher incidence of diarrhea in the flutamide group (24% vs 10%, P<0.001). Other adverse events associated with withdrawal included liver function abnormalities, nausea and vomiting, renal failure, and pain.

Until more data are available, the selection of one antiandrogen over another may be based upon cost and patient tolerability. The recommended dose of bicalutamide is 50 mg daily. Therapy with bicalutamide and an LHRH-A are to begin at the same time. [1, 1 Urology, 1995;154:2110-2114, 2, Urology, 1995;46(6):849-855, 3, Urology, 1995;45(5):745-752.]

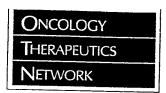
The U.S. Food and Drug Administration has cleared a new indication for Bristol-Myer Squibb's antineoplastic agent Blenoxane (bleomycin) as a sclerosing agent for the treatment of malignant pleural effusion (MPE) and for prevention of recurrent pleural effusions. MPE is a complication of advanced malignancy and can result in significant morbidity. Blenoxane represents the first pharmaceutical agent to be cleared by the FDA for the treatment of MPE. The

new indication was granted subsequent to submission of a literature-based Supplemental New Drug Application (\$NDA). This is the first literature-based sNDA to be cleared by the FDA. The recommended dosage for intrapleural administration is 60 units dissolved in 50-100 mL sodium chloride injection 0.9% and administered through a thoracostomy tube following drainage of excess pleural fluid and confirmation of complete lung expansion.



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CATALOG				DDICE/
NUMBER	BRAND NAME	ITEM	UNIT SIZE	PRICE/ Unit
200-200	Blenoxane [®]	Bleomycin sulfate, powder	15 units	\$234.31
900-300	Paraplatin [®]	Carboplatin, powder	50 mg	\$65.21
900-310	Paraplatin [®]	Carboplatin, powder	150 mg	\$195.58
900-320	Paraplatin [®]	Carboplatin, powder	450 mg	\$586.79
200-400	BiCNU³	Carmustine, powder w/diluent	100 mg	\$66.16
920-100	Rocephin [®]	Certriaxone Sodium, powder	0.5 g ຶ	\$20.20
920-110	Rocephin [®]	Certriaxone Sodium, powder	1 g	\$34.60
920-120	Rocephin ³	Certriaxone Sodium, powder	2 g	\$68.75
900-550	Platinol ² -AQ	Cisplatin, solution (1 mg/mL	50 mg MDV	5136.07
900-560	Platinol ² -AQ	Cisplatin, solution (1 mg mi.	100 mg MDV	\$272.10
900-650	Cytoxan [®] Tablets	Cyclophosphamide tablets, 25 mg	100 per bottle	\$127.50
900-655	Cytoxan ³ Tablets	Cyclophosphamide tablets, 50 mg	100 per bottle	\$234.01
900-660	Cytoxan [®] Tablets	Cyclophosphamide tablets. 50 mg	1,000 per bottle	\$2,226.85
800-601	Neosar ²	Cyclophosphamide, powder	100 mg	\$5.00
800-611	Neosar [‡]	Cyclophosphamide, powder	200 mg	\$6.75
940-200	Desferal	Deferoxamine Mesylate, powder	500 mg	\$10.35
101-020	DOXIE:	Doxorubicin HCI liposome injection	20 mg/ 10mL	\$514.75*
801-105	Adriamycin RDF TM	Doxorubicin HCl, RDF powder	10 mg	\$15.20
801-115	Adriamycin RDFTM	Doxorubicin HCl, RDF powder	20 mg	\$30.40
801-125	Adriamycin RDFT ^M	Doxorubicin HCl. RDF powder	50 mg	\$76.00
801-145	Adriamycin RDF TM	Doxorubicin HCI, RDF powder	150 mg MDV	
101-100	Adriamycin PFS ^{T-1}	Doxorubicin HCI, solution 2 mg mL/	10 mg	\$228.00
101-110	Adriamycin PFS711	Doxorubicin HCl, solution 2 mg mL		\$15.70
101-120	Adriamycin PFS TM	Doxorubicin HCl, solution 2 mg mL:	20 mg 50 mg	\$31.40
101-130	Adriamycin PFS TM	Doxorubicin HCl, solution 2 mg mL	75 mg	\$73.73 \$110.65
101-150	Adriamycin PFST ^u	Donorubicin HCl, solution 2 mg mL	200 mg MDV	\$110.65
102-010	Chiron (Manufacturer	Doxorubicin HCl, solution 1 mg mL:	10 mg	\$287.40 \$13.77
102-020	Chiron Manufacturer	Doxorubicin HCl, solution 2 mg mL		\$13.75
102-050	Chiron : Manufacturer:	Doxorubicin HCl, solution 2 mg mL:	20 mg 50 mg	\$27.50
102-200	Chiron (Manufacturer)	Doxorubicin HCl, solution 2 mg mt.:		\$68.75
102-210	GENSIA (Manufacturer)	Doxorubicin HCl, solution 2 mg mL), plastic vial	200 mg NDV	\$275.00
102-215	GENSIA (Manufacturer)	Doxorubicin HCl, solution 2 mg mLi, plastic vial	10 mg	\$15.70
102-220	GENSIA (Manufacturer)	Doxorubicin HCl, solution 2 mg mL, plastic vial	30 mg	\$73.75
801-100	Rubex ²	Dovorubicin, powder	200 mg MD\	\$287.40
801-120	Rubex ³	Doxorubicin, powder	10 mg	**
201-205	VePesid [®] Capsules	Etoposide, capsules, 50 mg	50 mg	
901-300	FUDR	Floxuridine, powder	20 per bottle	\$553.27
840-150	Romazicon TM	Flumazenil, solution (0.1 mg mg	500 mg	\$123.60
840-160	Romazicon TM	Flumazenil, solution :0.1 mg mt	0.5 mg MD\	\$36.00
222-100	Leukine ^z	GM-CSF (Sargramostim), lyophilized	1 mg MD\'	\$57.75
222-110	Leukine [:]	GM-CSF Sargramostimi, Ivoppilized	250 mcg	\$98.25
901-500	Zoladex ²	Goserelin Acetate, implant	500 mcg	\$183.00
901-510	Zoladex ²	Goserelin Acetate, implant	3.6 mg syringe	\$341.85
230-050	Havrix ²	Hepatitis A Vaccine, inactivated 1440 EL.UmL)	10.8 mg syringe	\$1,029.88
902-300	ldamycin ^z	Idarubicin HCI, powder	1 doservial	\$54.75
902-310	Idamvcin ²	Idarubicin HCI, powder	o mg	\$240.00 \$480.00
901-611	Ifex ² /Mesnex TM	Irostamide (10 x 1 g) mesna (1) x 1 g VIDV)	10 mg	5480.00
901-606	Itex Mesnex ^{Tu}	liosramide 2 x 3 gymesna 3 x 3 g x10\x	Combo - Pack	\$1,475.68
901-601	Ifex Mesnex M	lfosfamide (5 x 1 gymesna 3 x 1g MDV)	Combo - Pack Combo - Pack	5883.94
220-153	Intron ² A	Interferon alfa 2b PAK 3. 3 NIL 16		\$610.70
220-162	Intron [®] A	Interferon alfa 2b PAK 5, 5 MIL N6	1 mL in syringe	\$28.25 \$47.10
220-172	Intron ² A	Interferon alfa 2b PAK 10, 16 MIC x6	1 mL in syringe	\$47.10
220-186	Intron ² A	Interferon alfa 2b, powder	1 mL in svringe	594.15
220-200	Alferon ^a N Injection	Interieron alia N3, solution 5 MIL/mL)	18 MIU (TmL)	\$169.50
941-100	InfeDru	Iron Dextran, solution 150 mg mL	5 MIU 2 ml amn	\$143.55
341-370	Toradol ²	Ketorolac Tromethamine, solution 15 mg mL)	2 mL amp	\$28.60
8+1-380	Toradol ²		15 mg syringe	\$7.75
341-390	Toradoi ²	Ketorolas Tromethamine, solution, 30 mg mL:	30 mg syringe	\$8.15
901-355	Lupron Depot ³	Ketorolac Tromethamine, solution, 30 mg mL)	60 mg syringe	\$8.50
20. 999	· ·	Leuprolide Depot Suspension 12.5 mg	22.5 mg	\$1,262.50
	Reflects a price increase	Reflects a price decrease Reflects a product	description change	

price increase Reflects a price decrease Reflects a product description change "Call for special introductory prices." The association current pricing.



Source of the previous page

a reservation to the state of t	CATALOG NUMBER	BRAND NAME	ITEM		PRICE/
*	. 903-034	CeeNu [®]	Lomustine, capsules	UNIT SIZE	UNIT _
•	903-030	CeeNu [®]	Lomustine, capsules, 10 mg	Dose Pack	\$64.97
	903-032	CeeNu [®]	Lomustine, capsules, 100 mg	20 per bottle	\$70.34
``	903-031	CeeNu [®]	Lomustine, capsules, 40 mg	20 per bottle	\$402.66
,	910-100	Depo-Provera®	Medroxyprogesterone Acetate, solution (400 mg/mL)	20 per bottle	\$211.83
	910-110	Depo-Provera®	Medroxyprogesterone Acetate, solution (400 mg/mL)	1000 mg MDV	\$89.00
	900-695	Megace® Oral Suspension	Megestrol acetate, suspension (40 mg/mL)	4000 mg MDV	\$335.00
	900-700	Megace*Tablets	Megestrol acetate, tablets, 20 mg	8 il oz	\$90.25
	900-705	Megace®Tablets	Megestrol acetate, tablets, 20 mg	100 per bottle	\$58.21
	900-710	Megace®Tablets	Megestrol acetate, tablets, 40 mg	100 per bottle	\$103.82
	900-715	Megace [®] Tablets	Megestrol acetate, tablets, 40 mg	250 per bottle	\$254.37
	960-300	Versed [®]	Midazolam, solution (1 mg/mL), C-IV	500 per bottle	\$498.36
	960-310	Versed®	Midazolam, solution (1 ing/mL), C-IV	2 mg	\$4.43
	903-080	Lysodren®	Mitotane, tablets. 500 mg	5 mg	\$9.74
	902-200	Novantrone ³		100 per bottle	\$170.29
	902-210	Novantrone [®]	Mitoxantrone, solution (2 mg/mL)	20 mg MDV	\$581.50
	902-220	Novantrone [®]	Mitoxantrone, solution (2 mg/mL)	25 mg MDV	\$726.85
	230-130	Merck (Manufacturer)	Mitoxantrone, solution (2 mg/mL) Mumps Virus Vaccine	30 mg MDV	\$872.25
	200-543	Mvcostatin [®] Pastilles	Nucration learness 200,000	1 dose; vial	\$22.63
	201-100	TAXOL® -semi-synthetic	Nystatin, lozenges. 200,000 unit Paclitaxel, solution	30 ea./package	\$24.15
	840-200	Aredia	Pamidronate Disariose and	100 mg	\$467.53
	840-260	Aredia [®]	Pamidronate Disogium, powder	30 mg	\$179.10
	840-290	Aredia ³	Pamidronate Disodium, powder	60 mg	\$346.50
	200-150	Oncaspar™	Pamidronate Disodium, powder	90 mg	\$519.75
	230-300	Pneumovax® 23	Pegaspargase, solution (750 IU/mL)	3 mĹ	\$1,139.00
	870-000		Pneumococcal Vaccine Polyvalent (0.5 mL/dose)	1 dose/vial	\$11.15
	202-400	Zanosar®	Prochlorperazine, tablets, 10 mg	100 per bottle	\$85.30
	900-720	Teslac ³	Streptozocin, powder	1 g	\$68.50
	230-160	Connaught (Manufacturer)	Testolactone, tablets, 50 mg, C-III	100 per bottle	\$103.26
	230-150	Connaught (Manufacturer)	Tetanus Toxoid Adsorbed, USP	10 doses vial	\$16.25
	202-500	Thioplex ³	Tetanus Toxoid, USP	15 dosesivial	\$24.25
	130-100	Tubersol®	Thiotepa, powder	5 mg	\$71.75
	130-120	Tubersol®	Tuberculin Test. Mantoux PPD (1 TU/0.1 mL)	10 tests/vial	\$29.50
	130-110	Tubersol [®]	Tuberculin Test, Mantoux PPD (250 TU/0.1 mL)	10 tests/vial	\$40.00
	950-000	Tine Test® PPD	Tuberculin Test. Mantoux PPD (5 TU/0.1 mL)	10 tests/vial	\$17.50
	200-050	Abbokinase ³ Open-Cath ³	Tuberculin Test, PPD multiple puncture device	25 tests/box	\$45.00
	200-090	Abbokinase [®] Open-Cath	Urokinase, solution 5,000 IU/mL)	5000 IU	\$49.00
	200-105	Faulding (Manufacturer:	Urokinase, solution 5,000 IU/mL)	9000 IU	\$84.50
	102-765	Faulding (Manufacturer)	Vincristing, preservative free solution (1 mg/mL)	! mg	\$6.80
			Vincristine, preservative free solution (1 mg/mL)	2 mg	512.75
		Reilects a price increase	Reflects a price decrease Reflects a product des	cription change	

hree great opportunities to meet Oncology Therapeutics Network representatives face-to-face! The Network will attend the ONS convention in Philadelphia and will exhibit at AOHA in Denver and ASCO in Philadelphia. Contact your account representative to arrange a meeting with one of the Network representatives attending the conventions; or, stop by our booth at AOHA and ASCO. Hope to see you there!

May 2-5, 1996 • Philadelphia, PA

May 15-17, 1996 • Denver, CO

May 18-21, 1996 • Booth #602 • Philadelphia, PA

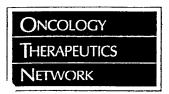
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Oncology
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Network

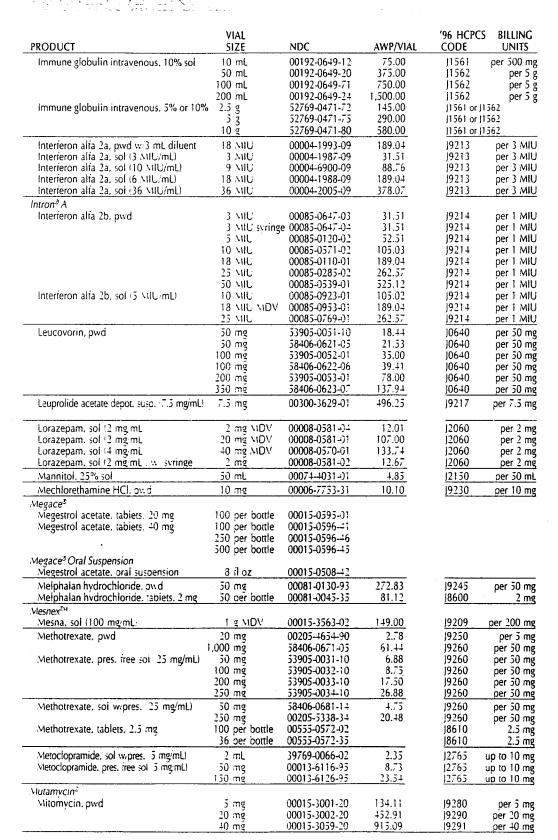
s a reimbursement resource, the average wholesale prices (AWPs) and HCPCS codes are listed for drugs commonly used in cancer treatment. Products are listed alphabetically by their generic name. The AWPs are obtained from the 1995 Red Book and the January 1996 Red Book Update. For drugs that have multiple manufacturers, the AWP

for the product that the Network most commonly stocks is listed. For ease of use, we list the AWP information in the first three columns and the billing code and units in the right two columns. Please refer to the Fall/Winter 1995-1996 Sourcebook for a complete listing of HCPCS codes.

PRODUCT	VIAL SIZE	NDC	AWP/VIAL	'96 HCI CODE	PCS BILLING UNITS
Proleukin [®]			/ (VII) VIAL	CODE	014113
Aldesleukin, pwd (Interleukin-2)	22 MIU	53905-0991-01	395.00	J9015	per single dose liai
Blenoxane ²			377.00	11013	der sangle düse i al
Bleomycin sulfate, pwd	15 units	00015-3010-20		!9040	per 15 units
Paraplatin [®]				120.10	per 13 dinte
Carboplatin, pwd	ã0 mg	00015-3213-30		19043	per 50 mg
	150 mg	00015-3214-30		190+5	per 50 mg
	450 mg	00015-3215-30		J90+5	per 50 mg
BICNU [®]					
Carmustine, pwd wdiluent	100 mg	00015-3012-36		<u> 19</u> 050	per 100 mg
Tagamet [®]					
Cimetidine HCl. sol (150 mg/mL)	300 mg	00108-5017-16	3.96	19999-	13490°
Platinol [®] -AQ					
Cisplatin, sol 1 mg mL	50 mg MDV	00015-3220-22		19062	per 50 mg
-	100 mg MDV	00015-3221-22		19062	per 50 mg
Leustatin ³				***	
Cladribine, sol 1 mg/mL	10 mg	59676-0201-01	460.00	19065	per 1 mg
Lyophilized Cytoxan ²				/	
Cyclophosphamide, lyophilized	100 mg	00015-0539-41	6. 4 5	<i>j</i> 9093	per 100 mg
	200 mg	00015-0546-41	12.25	1909-	per 200 mg
	500 mg	00015-0547-41	23.71	19095	per 500 mg
	1 g g 2 g	00015-0548-41	51.43	19096	per 1 g
Cvtoxan ² Tablets	<u>-</u> 3	00015-0549-41	102.89	19097	per 2 g
Cyclophosphamide, tablets, 25 mg	100 per bottle	00017.050+31			
Cyclophosphamide, tablets, 50 mg	100 per bottle	00015-0504-01 00015-0503-01		J8530	25 mg
Cyclophosphamide, tablets, 50 mg	1.000 per bottle	00013-0503-02		18530	25 mg
Cytarabine, pwd	100 mg	00364-2467-53		J8530_	25 mg
a, taroonie, pria	100 mg	53905-0131-10	5.50 6.25	J9100	per 100 mg
	500 mg	00364-2468-54	21.00	J9100 J9110	per 100 mg
	500 mg	53905-0132-10	25.00	19110	per 500 mg per 500 mg
	12	53905-0133-10	50.00	19110	per 500 mg
	2 g	53905-0134-10	98.90	19110	per 500 mg
Dacarbazine, pwd 1.	100 mg	00026-8151-10	13.83	19130	per 100 mg
	200 mg	00026-8151-20	22.23	19140	per 200 mg
Cerubidine ^a				12170	<u> </u>
Daunorubicin HC!. pwd	20 mg	53905-0271-10	162.79	19150	per 10 mg
Dexamethasone, soi :10 mg mL)	100 mg MDV	00364-2360-54	÷.13		o to 4 mg/mL
Dexamethasone. sol :4 mg mL)	20 mg MDV	00517-4905-25		11100	to to 4 mg/mL
-	120 mg MDV	00517-4930-25	2.19 7.34		io to 4 mg/mL
Zinecard TM				77.30	oo to a mignic
Dexrazoxane for injection	250 mg	00013-8715-62	134.38	13490	
	500 mg	00013-8725-89	268.75	J3+90°	
Diazepam, sol 5 mg/mL	10 mg	00364-08258	3.43	13360	up to 5 mg
-	50 mg	00364-0825-54	13.35	13360	ab to 2 mg
Diphenhydramine HCI, soi 10 mg/mL	300 mg	00364-6530-56	5.18		
Diphenhydramine HCI. soi 50 mg/mL	500 mg MDV	00364-6531-5-	5.10 6. 9 0	J1200	up to 50 mg
	50 mg	00641-0376-25	0.53	J1200	up to 50 mg
Rubex [:]		130 03/ 0-23	<u> </u>	11200	gm 05 ot au
Doxorubicin, pwa	i0 mg	00015-3351-22	43.31	ימממי	10
•	50 mg	00015-3352-22	197.15	J9000 J9010	per 10 mg
	100 mg	00015-3353-22	394.29	19010	per 50 mg per 50 mg
			* * * * * * * * * * * * * * * * * * * *	15010	שווי חבי ושני



	VIAL			'96 HCPC	S BILLING
PRODUCT	SIZE	NDC	AWP/VIAL	CODE	UNITS
Chiron					
Doxorubicin, pwd	10 mg	53905-0231-10	45.08	J9000	per 10 mg
	20 mg	53905-0232-06	90.16	J9000	per 10 mg
	50 mg	53905-0233-01	225.40	19010	per 50 mg
Doxorubicin, sol (2 mg/mL)	10 mg	53905-0235-10	47.35	19000	per 10 mg
	20 mg	53905-0236-06	94.70	J9000	per 10 mg
	50 mg	53905-0237-01	236.74	19010	per 50 mg
	200 mg MDV	53905-0238-01	945.98	19010	per 50 mg
Adriamycin™					
Doxorubicin, RDF pwd	10 mg	00013-1086-91	46.00	19000	per 10 m
	20 mg	00013-1096-94	92.00	19000	per 10 m
	50 mg	00013-1106-79	230.00	J9010	per 50 m
	150 mg MDV	00013-1116-83	676.19	J9010	per 50 m
Doxorubicin, prs sol (2 mg/mL)	10 mg	00013-1136-91	48.31	19000	per 10 m
	20 mg	00013-1146-94	96.63	j 9 000	per 10 mg
	50 mg	00013-1156-79	241.56	19010	per 50 mg
	75 mg	00013-1176-87	362.35	19010	per 50 mg
	200 mg MDV	00013-1166-83	946.94	J9010	per 50 mg
Doxil [®]					
Doxorubicin, HCI liposome injection	20 mg/10 mL	61471-0295-12	606.25	19999*	
Procrit ^a					
Epoetin alfa	2,000 units/mL	59676-0302-01	24.00	Q0136*	1,000 units
	3,000 units/mL	59676-0303-01	36.00	Q0136°	1,000 units
	4,000 units/mL	59676-0304-01	48.00	Q0136°	1,000 units
	10,000 units/mL	59676-0310-01	114.00	Q0136°	1,000 units
	20,000 units/2 mL	59676-0312-01	228.00	Q0136°	1,000 units
VePesid® Capsules					
Etoposide, capsules, 50 mg	20 per box	00015-3091-45	694.91	18560	50 mg
VePesid [®] For Injection					_
Etoposide, injection (20 mg/mL)	100 mg MDV	00015-3095-20	136.49	J9182	per 100 mg
	150 mg MDV	00015-3084-20	204.74	J9132	per 100 mg
	500 mg MDV	00015-3061-20	665.38	J9182	per 100 mg
·	1 a MDV	00015-3062-20	1,296.64	<u> 19182</u>	per 100 mg
Fludara [®]					
Fludarabine phosphate, pwd	50 mg	50419-0511-06	179.55	<u> 19185 </u>	per 50 mg
Fluorouracil, sol (50 mg/mL)	500 mg	39769-0012-10	3.75	19190	per 500 mg
ŭ	2,500 നള്	00013-1046-94	7.69	j9190	per 500 mg
	5.000 mg	39769-0012-90	25.00	J9190	per 500 mg
Neupogen [®]					
G-CSF (Filgrastim), sol (0.3 mg/mL)	300 mcg	55513-0347-10	152.30	j1∸0	per 300 mcg
	480 กัดรั	55513-0348-10	242.50	<u> </u>	per 480 mcg
Leuki ne^s					
GM-CSF (Sargramostim), Ivophilized	250 mcg	58406-0002-01		J2820	per 250 mcg
	500 mcฐ	58406-0001-01		12820	per 250 mcg
Goserelin acetate, implant	3.6 mg syringe	00310-0960-36		J9202	per 3.6 mg
Kvtrif ^r					
Granisetron HCl, sol (1 mg/mL)	1 mi.	00029-4149-01	166.00	11625	per 1 mg
lfex ³					•
lfosfamide	3 á 1 á	00015-0556-41		J9208	per 1 g
12 No. 1 Tu	<u>3 \$</u>	00015-0557-41		19208	oer 1 g
lfex³/Mesnex [™]	Ovo Carri B. I	00015 355 55			
lfostamide (10 x 1 g)/mesna (10 x 1 g M		00015-3554-27		19208/192	
Itosiamide (2 x 3 g)/mesna (6 x 1 g MD)	/) Combo-Pack	00015-3564-15		J9208, I92	09
Ifosfamide (5 x 1 g)/mesna (3 x 1 g MD)		00015-3556-26		19208-192	09
Immune globulin intravenous, 5% pwd	2.5 g	49669-1602-01	152.05	J1361	per 500 mg
•	5 g 10 g	49669-1603-01	304.10	J1561	per 500 mg
	10 ğ	49669-1604-01	608.20	11561	per 500 mg
Immune globulin intravenous, 5% sol w/IV se	t 2.5 g	49669-1612-01	190.38	J1561	per 500 mg
•	5 g	49669-1613-01	380.75	11561	per 500 mg
		49669-1614-01			
			761.50	11561	per 500 mg
Immune globulin intravanous 1000 and IV	ar 50 mi	10660 1677 01			
Immune globulin intravenous, 10% sol w/IV		19669-1622-01	400.00	J1562	per 5 g
Immune globulin intravenous, 10% sol w/IV	set 30 mL 100 mL 200 mL	49669-1622-01 49669-1623-01 49669-1624-01	400.00 800.00 1,600.00	J1562 J1562 J1562	per 5 g per 5 g per 5 g





BULK RATE	MMS, Inc
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Rawaussau				7 <u>.</u> ×	
PRODUCT	VIAL SIZE	NDC	AWP/VIAL_	'96 HCPC	S BILLIN
· Mitoxantrone, sol (2 mg/mL)	20 mg MDV 25 mg MDV 30 mg MDV	58406-0640-03 58406-0640-05 58406-0640-07		J9293 J9293 J9293	per 5 r
Zoiran [®]	20 thg MDA	30400-0040-07		17473	per 3
Ondansetron HCI, sol (2 mg/mL) Ondansetron HCI, sol (2 mg/mL) Ondansetron HCI, sol premixed :32 mg/50 ml	40 mg MDV 4 mg . 05W 32 mg bag	00173-0442-00 00173-0442-02 00173-0461-00		J2405 J2405	per 1 i per 1 i per 1 i
TAXOL® Paclitaxel, semi-synthetic	30 mg	00015-3475-27	182.63	J9265	per 30
					· · · · · · · · · · · · · · · · · · ·
Aredia [®] Pamidronate disodium, pwd	30 mg 60 mg 90 mg	00083-2601-04 00083-2606-01 00083-2609-01		J2430 J2430 J2430	per 30 per 30 per 30
Nipent™		00003 2003 01		<u>) </u>	pc: 30
Pentostatin, pwd	10 mg	00071-4243-01	1.4-0.00	19268	per 10
Prochlorperazine, sol (5 mg/mL) Prochlorperazine, tablets, 10 mg	10 mg 50 mg MDV 100 per box	00364-2231-48 00364-2231-54 00007-3367-20	2.64 3.40 86.95	J0780 J0780	up to 10 up to 10
Ranitidine, sol (50 mg/2 mL)	2 mL	00173-0362-38	3.99	J9999*/J3	1907
Streptozocin, pwd	1 g	00009-0844-01	63.74	J9320	per
Vumon [®] Teniposide, 50 mg	5 mL amp	00015-3075-19	156.40	J9999*	per 50
Thioplex ^a Thiotepa, pwd	15 mg	58406-0661-02		19340	per 15
Urokinase, sol (5,000 IU/mL)	5.000 IU 9.000 IU	00074-6111-01 00074-6145-02			per 5.000 per 5.000
Vinblastine sulfate, pwd	10 mg 10 mg	53905-0091-10 00364-2447-54	21.25 37.50	J9360 J9360	per I per I
Vinblastine sulfate, sol (1 mg/mL)	10 mg	00469-2780-30	÷3.23	19360	per 1
Vincristine, preservative free sol (1 mg	/mL) 1 mg 2 mg	00013-7456-86 00013-7466-86	37.08 74.13	J9370 J9375	per 1 oer 2
NAVELBINE® Vinorelbine tartrate, sol (10 mg/mL)	1 mL 3 mL	00081-0656-01 00081-0656-++		J9390 J9390	per 10 per 10

The drug code 19999 is defined as "not otherwise classified, antineoplastic drug." The Health Care Financing Administration has not assigned specific codes to these drugs.

- † The drug code 13490 is defined as "unclassified drug." These drugs may or may not be defined as an unclassified drug in your area; consuit your local carrier for the appropriate code.
- = Q0136 is the code for non-ESRD. End Stage Renal Disease: use.
- The Health Care Financing Administration (HCFA) has notified Glaxo Wellcome that a separate J Code will not be issued for the 32 mg premixed bag. J2405 should be used for all formulations of Zofran.

THE SERVICE
AND VANIEAGE

COMMITMENT
ATO SERVICE
EXCELLENCE

n Tuesday, December 12, 1995. South San Francisco was hit by a major storm: 40 mph winds and power outages throughout most of Northern California. In advance of this storm, the Network had in place a contingency plan to handle just such an emergency. When Network staff began arriving at the office on Tuesday morning to discover a total loss of power, our contingency planning took on new meaning. Phone lines were down, so customers could not reach our call center. We used prearranged individual phone lines to call over 600 practices to ask if they needed to order that day. Computer lines were also down. All orders were handwritten and then read over a special hotline to our warehouse. We were able to take hundreds of orders from customers, read them to our warehouse, and ship every one for delivery the next business day.

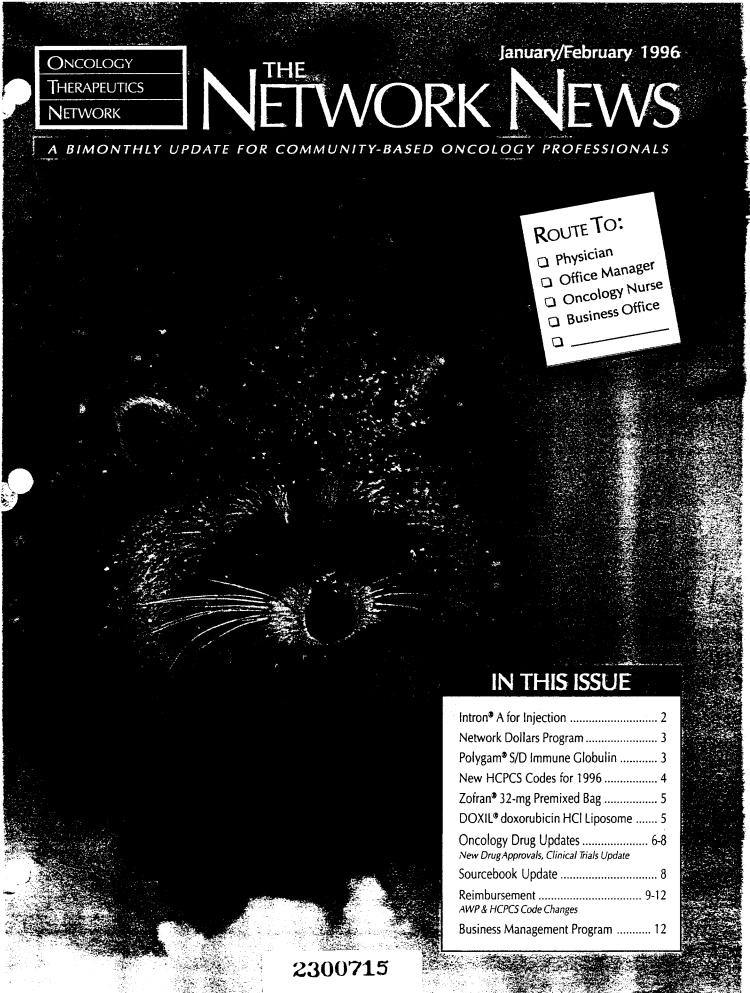
A special thank you goes out to those customers whom we called that were in a position to delay their orders until the next day.

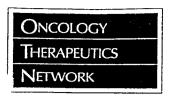
We are very proud of the Network team and their commitment to service excellence. The success of this disaster recovery demonstrates what an organization can do with good planning, preparation and dedicated employees.

ADDRESS CORRECTION REQUESTED

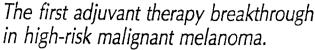


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INTRON®A FOR INJECTION (Interferon alfa-2b recombinant)







ntron A is indicated as adjuvant therapy to surgical treatment in patients 18 years or older with malignant melanoma who are free or disease but at high risk for systemic recurrence, within 56 days of surgery.

More Indications Than Any Other Interferon

- · Malignant Melanoma
- Hairy Cell Leukemia
- · AIDS-Related Kaposi's Sarcoma
- Condylomata Acuminata
- Chronic Hepatitis Non-A. Non-B/C (NANB/C)
- Chronic Hepatitis B

The Most Complete Product Line Available

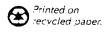
A new vial strength for your high-risk melanoma patients— Introducing 18 MIU/1mL Powder for Injection

CATALOG NUMBER	NDC	PRODUCT NAME	DILUENT	
220-150	0085-0647-03	Interferon aifa 2b. pwd 3 MIU	i mL	
220-155	0085-0647-04	Interferon alfa 2b. pwd 3 MIU	1 mL in syringe	7 \
220-160	0085-0120-02	Interferon aifa 2b, pwd 5 MIU	1 mL	Price Match
220-170	0085-0571-02	Interferon alfa 2b, pwd 10 MIL	2 mL	7 / 4 :-
220-172	0085-0571-06	Interferon alfa 2b. pwd 10 MU	! mL in svringe	Intron A is
220-186	0085-1110-01	Interferon alfa 2b, pwd 18 MIU	1 mL	a product in the
220-175	0085-0285-02	Interferon alia 2b, pwd 25 MIU	5 mL	Network's
220-180	0085-0539-01	Interferon alfa 2b, pwd 50 MIU	I mL	Price
220-190	0085-0923-01	Interferon alfa 2b. sol (5 MIU/mL 10 MIU	•	Matching
220-192	0085-0953-01	Interferon alfa 2b. sol 6 MIU mL 18 MIU	MDV	Program
220-195	0085-0769-01	Interieron alfa 2b. sol (5 MIU/mi, 25 MIU		

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The articles in this newsletter are not intended to serve as rules and policies for medical practice. Primary references should be consulted. The reader is encouraged to review the manufacturer's package insert where applicable.

Comments and suggestions are welcome. Address them to: Debbie Duncan. Editor. The Nework News: Oncology Therapeutics Network: 395 Oyster Point Bh.a. Suite 405 South San Francisco, CA 94086.





A comprehensive support service that covers:

- Melanoma Fast Track Procedures (verify coverage and obtain authorization)
- Dispense coding information
- Reimbursement searches for uninsured patients.
- Drug Assistant Programs for uninsured patients based on financial need.
- Assistance with follow-up of claim denials and appeals.

See enclosed Melanoma Coding Protocol!

JANUARY/FEBRUARY 1996 - THENETWORK, TEL: 1-800-482-6700; FAX: 1-800-800-5673



Network Dollars Program

Savings You Can Count On

ne Network Dollars Program has been improved for 1996. As of February 1996, you can earn Network Dollars for your Rubex® purchases in addition to VePesid® For Injection, Lyophilized Cytoxan®, and Mutamycin® Larn Network Dollars Credit On All Purchases of These Quality Products

ACCRUAL RATE PRODUCT

ACCRUAL RATE PRODUCT

ACCRUAL RATE

VePesid For Decision To Mutamycin® Mutamycin®

VePesid For in ection 173 Mutamycin Lyophilized Cytoxan 2% Rubex

Color indicates an increase in NW D accrual rate since last tean.

ONCOLOGY

NETWORK

THERAPEUTICS

ues to offer savings to your practice. BENEFITS FOR YOUR PRACTICE

 It offers additional savings to our competitive prices to help you reduce the total cost of your drug purchases.

purchases. The Network Dollars Program contin-

- Monthly Network Dollars Update statements detail your practice's Network Dollars total program activity and available credit.
- Network Dollars are easy to use. Your Network Dollars credits are accumulated over the course of the month and automatically applied to individual invoices during the following month.

MAXIMIZE YOUR SAVINGS WHEN NETWORK DOLLARS CREDITS ARE APPLIED

Your Network Dollars accrue each month in your personal Network Dollars account and will be applied automatically to orders or eligible products in each new month until they are used up. Network Dollars credits are applied to individual line items on each invoice. Bristol Laboratories and Mead Johnson products and items that Medicare and Medicaid do not reimburse, such as supplies, are not eligible. Choose from more than 600 eligible products in the Network Sourcebook when making your drug purchases through the Network.

The Network reserves the right to revise the Network Dollars program at any time. Rates are valid through 7/31/96.

**Buver acknowledges that it is responsible for fully and accurately reporting to the reimbursing agency any discounts described above on any item that is separately charged for payment under Medicare. Medicaid or any otner rederally funded state healthcare plan. Buyer also acknowledges that upon request by the Department of Health and Human Services or a state healthcare agency, it is responsible for providing the requesting agency with intormation regarding such



DON'T MISS OUT — Make sure to redeem your 1995 Network Dollars soon. You will have until February 29, 1996, to use the Network Dollars you earned as of December 31, 1995. Take this opportunity to call your representative for suggestions on how to use your current Network Dollars credit.

POLYGAM® S/D IMMUNE GLOBULIN INTRAVENOUS (HUMAN)

polygam S/D is a lyophilized form of immune globulin intravenous (IGIV) that undergoes a solvent detergent viral inactivation process that inactivates

and kills lipid-coated viruses — thus effectively reducing the risk of viral transmission.

PRODUCT AND REIMBURSEMENT INFORMATION

Polygam S/D is available in three vial sizes and does not require retrigeration. You can reconstitute Polygam S/D to either a 5% or 10% final concentration. Polygam S/D is manufactured for the American Red Cross by Baxter Healthcare Corporation.

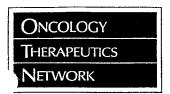
Submit claims for Polygam S/D using code J1561 at the 5% concentration and J1562 at the 10% concentration.

CAPALOG NUMBER	HCPCS Coos	Brand Name	ітем	UNIT Size	PRICE PER Unit	RED BOOK AWP
848-025 ——	1361 or 1362	Polygam ³ S D	immune Globulin. Intravenous	2.5 gm	\$75.00	\$145.00
343-030	1361 or 1362	Polygam ³ S-D	Immune Globulin. Intravenous	3 šw	\$150.00	5290.00
348-100	0.361 or 0.362	Polygam ² S-D	Immune Globulin.	10 gm	5300.00	5580.00

दिन होतीप्रकारी प्रिक्तास्थान होन्यत् विगर्वस्थात् निर्मित्ति होति विग्रिक्षाः स्थानिक देशाः स्थिति । क्योतिक विद्याति पुरस्ताः द्विति । स्थितिक स्थानिक स्थानिक संस्थिति । स्थानिक स

CALL THE NETWORK AT 1-800-482-6700 TO PLACE YOUR ORDER.

THENETWORK TEL: 1-800-482-6700 FAX: 1-800-800-5673. • JANUARY/FEBRUARY 1996.



NEW HCPCS CODES FOR 1996

What changes have been made for 1996 to the HCFA Common Procedure Coding System?

he HCFA Common Procedure Coding System (HCPCS) Editorial Panel recently announced coding changes effective for Medicare claims beginning January 1, 1996. Services provided on or after January 1, 1996, should be filed using 1996 codes. Services rendered in 1995 should continue to be billed with the 1995 codes. HCFA has granted a 90-day grace period to allow physicians to incorporate the changes into their practices. 1996 charges received prior to April 1, 1996. may be filed with either 1995 or 1996 codes. The grace period does not apply to claims filed with one of the DMERC carriers. Specific questions about these codes and the complete list of code changes should be directed to vour Medicare carrier.

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code approved

Claims for Navelbin should now b submitted using

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NEW J0713 11095 11250 11650 11955 12250 J2300 J2310

			anopum
	00.000	BILLING	PRODUCT
. !	DELETED		Drugs for treatment & supportive care of cancer patients:
3	i	per 500 mg	Injection, certazidime
2		per 8 mg	Injection, dexamethasone acetate
)		per 250 mg	Injection, dobutamine hydrochloride
)		30 mg	Injection, enoxaparin sodium
5		per 1 g	Injection, levocarnitine
)		per 1 mg	Injection, midazolam hydrochloride
		per 10 mg	Injection, nalbuphine hydrochloride
)		per 1 mg	Injection, naloxone hydrochloride
		per 4 mcg	Injection, desmopressin acetate Injection, torsemide
5		10 mg/mL	Injection, toisemide Injection, trimetrexate glucuronate
-		per 25 mg	· · · · · · · · · · · · · · · · · · ·
)		per 300 mg	Injection, magnesium sulfate Injection, potassium chloride
י ניי		per 2 meq per I.U.	Factor VIII (antihemophilic factor (porcine)
)		. '	Methylprednisolone oral
)		per 4 mg per 5 mg	Prednisolone oral
9		per 3 mg	Immunosuppressive drug, not otherswise classified
-		per single dose vial	Aidesleukin
5		per single dose vial	Pegaspargase
)		per 10 mg	Vinorelbine tartrate
	10110	pc. 10g	Administration of injection, including the cost of the drug
i	10680	up to 0.4 mg	Injection, deslanoside
-		up to 40 units	Injection, cortigel 40
	113≟0		injection, aqueous or saline placebo
		up to 2.75 mg	Injection, histamine
		up to 120 mg	Injection, luminal sodium
į		up to 2 mL	Injection, mersalyl with theophylline
	12495	per 10 mg	Injection, tridihexethyl chloride
	12520		Code deleted 1995
	J2595		Code deleted 1995
	J2600		Code deleted 1995
i	J2672		Code deleted 1995
į	J2825		Code deleted 1995
	12914		injection, sodium salicylate
	J3050		Code deleted 1995
	J3180		Code deleted 1995
		up to 2 mL	Injection, cryptenamine acetate
	13380	up to 100 mg	Injection, isoxsuprine HCI
1	J3500	:	Vitamin therapy
:	J3540		Autogenous blood extract, intravenous, or intramuscular injections
į	J3550	:	Intra-arterial oxygen injection
i	J3560	,	Adrenal cortex extract Typhus immunization injections
ļ	J6015	:	Code deleted 1995
i	J7010 J7020 ¦		Code deleted 1995
1	17080	500 mL vial	Infusion, albumisol 5%
İ			Infusion, albumisol 25%
1	J9295	40 mg	Polvestradiol phosphate
i	Q0126		Immunoassay, infectious agent antigen, qualitative or semiquantitative
1	•		Injection, dexamethasone acetate (see new code: J1095)
i		8 mg/mL 16 mg/mL	Injection, dexamethasone acetate (see new code: J1095)
i	Q0138		Injection, dexametriasone acetate (see new code:) (1095) Injection, desmopressin acetate (see new code:) (2597)
1			Injection, potassium chloride (see new code: J3480)
ı		per 500 mg	Injection, magnesium sulfate (see new code: 13475)
1	201-1	DEL DOUTING	injection, magnesiam sandte iscenter code. 1547 57

JANUARY/FEBRUARY 1996 - THENETWORK: TEL: 1-800-482-6700: FAX: 1-800-800-5673:

ZOFRAN® 32-MG PREMIXED BAG

Oncology
Therapeutics
Network

How and when can our practice benefit by using the new Zofran® 32 mg premixed bag?

here are many situations in which a practice can benefit by using the Zofran premixed bag. In highly emetogenic therapies, many practices that already dose between 28 mg and 32 mg of Zofran find the 32 mg premixed bag both cost-effective and convenient in these situations. Practices can also use it to save time in the preparation and admixture of medications. Listed below are some additional advantages to your practice.

ADVANTAGES

- Reduces nursing costs.
- · No dilution required, no waste, no admixing.
- Convenient and easy-to-administer, benefiting both patients and nursing staff.
- · Favorable reimbursement.

Cost-Effective

NEW!*

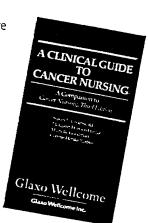
From SEQUUS Pharmaceuticals

The RedBook AWP per 32 mg Zorran bag is \$196.76. An average purchase price per 32 mg bag is \$129.65 (your individual practice purchase price may be less). Therefore, the average reimbursement per patient is \$67.11. This reimbursement per patient compares rayorably to the Zorran MDV (\$52.06) and KytrilTM (\$38.00).

FREE NURSING REFERENCE BOOK

To receive your free copy of "A Clinical Guide to Cancer Nursing," a valuable reference book, call 1-800-284-5606 to hear additional information on how your practice can benefit by using the new Zorran 32 mg premixed bag.

FOR MORE INFORMATION
Should you have additional questions
about the benefits of the Zofran 32 mg
premixed bag, you can contact your Glaxo
Wellcome representative.



Offer ends March 31, 1996.

DOXIE® (DOXORUBIAN HCI LIPOSOME INJECTION)

INDICATION

DOXIL® (doxorubicin HCl liposome injection) is indicated for the treatment of AIDS-related Kaposi's sarcoma (KS) in patients with disease that has progressed on prior combination chemotherapy or in patients who are

on prior combination chemotherapy or in patients who are intolerant to such therapy.

DESCRIPTION

DOXIL (doxorubicin HCl liposome injection) is doxorubicin hydrochloride (HCl) encapsulated in STEALTH® liposomes for intravenous administration.

DOSAGE AND ADMINISTRATION, AIDS-KS PATIENTS:

DOXIL (doxorubicin HCl liposome injection) should be administered intravenously at a dose of 20 mg/m² over 30 minutes, once every three weeks, for as long as patients respond satisfactorily and tolerate treatment.

Please reference the DOXIL package insert for complete prescribing information.

PRODUCT AND REIMBURSEMENT INFORMATION

This new product is supplied in a single dose vial and requires refrigeration. Claims for DOXIL should be submitted using J9999.

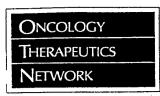
CATALOG Number	NDC	HCPCS Code	Brand Name	Ітем	UNIT Size	BOOK AWP
101-020	61471- 0295-12	J 9999	DOXIL*	doxorubicin HCl liposome injection	20 mg/ 10 mL	\$606.25

For additional information, contact your carrier or the SEQUUS Reimbursement and Patient Assistance Program Hotline, 1-800-375-1658.

All Medical Inquiries should be directed to 1-800-323-9049.

SPECIAL	VIALS PURCHASED	PRICE/ VIAL	Call the Network at 1-800-482-6700
INTRODUCTORY	1-5	\$509.00	to place your order.
PRICE OFFER*	6-11	\$507.00	Net 75 day payment terms for all purchases of DOXIL.
*Offer ends March 31, 1996.	12+	\$504.00	Ask your Network representative for a copy of the Material Safety Data Sheet.

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ONCOLOGY DRUG UPDATES

FDA NEW DRUG APPROVALS:

Interferon alfa-2b (Intron® A, Schering-Plough) for Malignant Melanoma In December 1995, the FDA approved the use of interieron alfa-2b (Intron® A, Schering-Plough) for adjuvant treatment to surgery in patients with primary or recurrent malignant melanoma who are disease-free but at high risk for systemic recurrence and at least 18 years of age.¹ Interieron alfa-2b is also indicated for treatment of hairy cell leukemia, AIDS-related Kaposi's sarcoma, condylomata acuminata (genital warts), and chronic hepatitis B and C.

Approval for malignant melanoma was based on results from a multi-center trial conducted by the Eastern Cooperative Oncology Group (ECOG). Results of this study have not yet been published. Patients were randomized to an observation group or to treatment with interferon alfa-2b. The treatment group received interferon alfa-2b induction. 20 MIU/mby intravenous infusion five times weekly for four

weeks, followed by maintenance therapy of 10 MIU/m² as a subcutaneous injection three times weekly for 48 weeks. Administration of interferon alfa-2b resulted in increased median overall survival (3.8 years vs 2.8 years), increased median relapse-free survival (1.7 years vs 1 year), a 31% increase in five-year survival, and a 54% increase in five-year relapse-free survival rates (refer to the September/October issue of The Network News). Toxicities reported most frequently included fatigue, neutropenia, and myalgia. If patients develop adverse events while receiving interferon alfa-2b, treatment should be withheld until the adverse events resolve. When therapy is reinitiated, the dose should be decreased by 50%. If patients continue to experience side effects, interferon alia-2b therapy should be discontinued. [1. F-D-C Reports - The Pink Sheet. Dec. 11, 1995i

Liposomal Doxorubicin (DOXIL®, SEQUUS) for AIDS-related Kaposi's Sarcoma

In November 1995, the FDA approved liposomal doxorubicin (DOXIL®, SEQUUS) for the treatment of AIDS-related Kaposi's sarcoma (KS) in patients who have progressed on combination chemotherapy or have developed toxicity. Liposomes, which can be used as an alternative drug delivery method, are microscopic vesicles composed of single or multiple lipid membranes surrounding an aqueous compartment. DOXIL® is doxorubicin encapsulated into STEALTH® liposomes that have a methoxypolyethylene glycol (MPEG) coating. This results in diminished detection by the mononuclear phagocyte system, thus increasing plasma circulation time.

The FDA granted approval based on the results of an open-label trial in which 77 patients with progressive KS received liposomal doxorubicin 20 mg m² by intravenous infusion every three weeks. Forty-nine patients (64%) experienced progression while receiving prior doxorubicin-based therapy. Response to liposomal doxorubicin was assessed by two methods: (1) assessment, by investigators, or changes in all lesions (investigator assessment), and (2) assessment of changes in indicator lesions only (indicator lesion assessment). Results were subanalyzed for patients who had received prior

doxorubicin treatment. Thirty-four patients were evaluable for the investigator assessment: 27% demonstrated a partial response (30% for patients with prior doxorubicin therapy). The median duration of partial response was 73 days and 89 days, respectively. Forty-two patients were evaluable for the indicator lesion assessment: 48% demonstrated a partial response (52% for patients with prior doxorubicini. The median duration was 71 days and 79 days. respectively. While the incidence or alopecia, nausea. vomiting, and bone marrow suppression was less than expected for doxorubicin. 3.4% of all patients treated with liposomal doxorubicin developed palmar-plantar skin eruptions. This syndrome occurred after six or more weeks of therapy and involved swelling, pain. erythema, and desquamation of the hands and feet. For most patients, symptoms resolved after one to two weeks off therapy.

The recommended dose of liposomal doxorubicin for AIDS-related KS is 20 mg/m² by intravenous infusion over 30 minutes every three weeks. SEQUUS is currently conducting phase II trials to determine the role of liposomal doxorubicin in the treatment of breast, ovarian, lung, and prostate cancers. [1, F-D-C Reports - The Pink Sheet, November 27, 1995]

Taxotere® (Docetaxel, Rhone-Poulenc Rorer Inc.) for Advanced or Metastatic Breast Cancer

DRUGS DESIGNATED AS "APPROVABLE" BY THE FDA: In November 1995, docetaxel (Taxotere^{\$}, Rhone-Poulenc Rorer) became "approvable", which is the final step before marketing clearance, by the FDA's Division of Oncology.\(^1\) Docetaxel is recommended for the treatment of advanced or metastatic breast cancer that has progressed or relapsed during treatment with an anthracycline-based regimen. Docetaxel administration is associated with peripheral edema, the incidence

of which is diminished in patients premedicated with diuretics and corticosteroids. Currently, the recommended dose is 100 mg/m² administered intravenously over one hour, repeated every three weeks. The optimal docetaxel dose for breast cancer is currently being investigated in a phase III trial. For additional details, refer to the November/December issue of *The Network News*. 1. Cancer Economics. November 1995, pp 1-2.

JANUARY/FEBRUARY 1996 • THENETWORK: TEL:1-800-482-6700 FAX:1-800-800-5673

ONCOLOGY DRUG UPDATES

NCI Recommendation:

Limit Adjuvant Tamoxifen (Nolvadex®, Zeneca) Therapy to Five Years

n November 30, the National Cancer Institute (NCI) issued a statement which recommends limiting tamoxifen (Nolvadex⁸, Zeneca) adjuvant treatment to five years for women with early stage breast cancer. The NCI recommendation is based upon an interim analysis of two studies, the National Surgical Adjuvant Breast and Bowel Project (NSABP). Protocol B-14, and the Scottish Tamoxifen Trial. The final results of these trials have not yet been published; however, the interim results were compelling enough to prompt the NCI to issue the recommendation.

The NSABP B-14 trial included women with nodenegative, estrogen-receptor (ER) positive (>10 imol breast cancer.² Fourteen to thirty-five days after surgery (mastectomy and axillary-node dissection or lumpectomy and axillary-node dissection followed by breast irradiation), women were randomized to receive five years of therapy with tamoxifen, 10 mg po BID (1318 women), or placebo (1326 women). In 1987, the protocol was modified: women initially randomized to tamoxifen therapy were further randomized to receive an additional five years of therapy with tamoxifen as above or placebo. The primary endpoints were disease-free survival and overall survival.

Results from the first randomization favored adjuvant tamoxifen therapy; there was a statistically significant difference in disease-free survival at four years; tamoxifen 83% vs placebo 77% (P<0.00001).

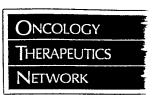
For the second randomization, 1166 women were eligible: 591 were randomized to an additional five years of tamoxifen and 575 to placebo. This second randomization compared disease-free survival and overall survival for five years of tamoxifen therapy to ten years. Results from four years of follow-up after the second randomization average follow-up, 43 months; demonstrated that the percentage of women living and disease-free favored five years of tamoxifen therapy (92% vs 86%, not statistically significant. There was no significant difference in overall survival 196% for 5 years vs 94% for 10 years). The number of secondary tumors was lower in the five-year group

(16 versus 24, not statistically significant). As a result of these data, the Data Safety Monitoring Committee recommended discontinuing the second randomization. One institution participating in this study, St. Luc's Hospital. Montreal, submitted falsified data for 66 (5.6%) women. The conclusions did not change, however, when the data from these patients was omitted.

The Scottish tamoxifen trial included women with early invasive breast cancer that was either node-positive or node-negative, and ER status was not required. Women were randomized to receive tamoxifen 20 mg daily for five years (661 women) or to a control group (651 women) in which tamoxifen was given only upon relapse. In 1984, the trial was modified such that those women who had received tamoxifen for five years were randomized a second time to discontinue or continue the tamoxifen until relapse.

Results from the first randomization favored adjuvant tamoxifen therapy. The incidence of relapse was diminished in the tamoxifen group (504 women vs. 401. statistics not reported) as was the incidence of death from recurrent breast cancer (18% vs. 23%, statistics not reported). In the second randomization. 173 women received an additional five years of tamoxifen and 169 discontinued tamoxifen therapy. The median follow-up period from the second randomization was 6.2 years. Results demonstrated that a greater percentage of women who received five years of tamoxifen were alive and disease-free as compared to those receiving greater than five years of tamoxifen therapy 170% vs. 62%, not significant).

Although final results are not yet available, the combined data from the NSABP and the Scottish trials do not support continuing adjuvant tamoxifen therapy beyond five years. The optimal duration of adjuvant tamoxifen therapy for early stage breast cancer is not yet known. To assist in answering this question, trials are underway to compare two years of treatment to three to five years. [1. NCI Clinical Announcement. Dec. 1995; 2. The Cancer Letter. 1995;21(47):5-6. 3. NEJM. 1989;320:479-484. 4. Lancet. 1987;2:171.1



CLINICAL TRIALS UPDATE:

Reanalysis of NSABP Protocol B-06: Total Mastectomy Compared to Lumpectomy With or Without Irradiation for the Treatment of Breast Cancer

The National Surgical Adjuvant Breast and Bowel Project (NSABP), Protocol 8-06 randomized women with stage I or II breast cancer to one of three

treatment arms: total mastectomy, lumpectomy without irradiation, or lumpectomy followed by breast irradiation. The lower two levels of axillary nodes were

Continued on the next page

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CLINICAL TRIALS **UPDATE:**

Continued from previous page

ONCOLOGY DRUG UPDATES

Reanalysis of NSABP Protocol B-06: (continued)

removed regardless of randomization. Data was presented at five and eight years of follow-up: 90% of women randomized to lumpectomy and irradiation were cancer-free in the ipsilateral breast. The rates of disease-free survival, distant-disease-free survival, and overall survival were not statistically different for the three treatment groups.

As some of the data submitted from St. Luc's Hospital, Montreal was falsified, Protocol 8-06 was reanalyzed, with results available for an average of 12 years of follow-up.1 For the reanalysis, patients were divided into three cohorts: cohort A included 2105 women analyzed by the intent-to-treat. Cohort 8 included all women from cohort A with the exception of 254 women who were ineligible. Cohort C examined all women from cohort 8 except for the 322 women enrolled at St. Luc's Hospital. Conort B, which consisted of 1851 women, was the focus of the B-06 reanalysis. There were no significant differences in outcomes between cohort A, B, or C. There was no significant difference in overall survival between the three treatment arms. Furthermore, there were no significant differences for disease-free survival or distant-disease-free survival. When patients with nodenegative breast cancer were analyzed, more patients treated by mastectomy or lumpectomy and radiation were disease-free and distant-disease-free than women treated with lumpectomy alone (data not presented). Rate of tumor recurrence in the ipsilateral breast was evaluated for 1137 women with margins histologically free of tumor after lumpectomy. Radiation was associated with a significant decrease in the incidence of recurrence: 10% for patients treated with lumpectomy and radiation compared to 35% in patients treated by lumpectomy alone (P<0.001). For patients with node-negative cancer, the incidence was 12% and 32%, respectively*. For women with nodepositive cancer, the incidence was 5% and 41%. respectively (significance not reported).

The results reported for 12 years of follow-up support those results published after five and eight years of follow-up. The results and conclusions did not change when the patients treated at St. Luc's Hospital were excluded. Thus, lumpectomy followed by breast irradiation is a rational treatment strategy for women with stage I and II breast cancer.

[1. NEJM. 1995;333:1456-1461.]

*This data was subanalyzed by nodal status.

SOURCEBOOK UPDATE • FALL/WINTER 1995-96

	CATALOG :	BRANDNAME	Z IIIM	UNIT SIZE	PRICE/ UNIT
			Doxorubicin HCl liposome injection	20 mg/ 10mL	5514.73
NEW	101-020	DOXIL*		5 mg	5240.00
	902-300	Idamycin ³	Idarubicin HCl. powder	10 mg	5-80.00
	902-310	!damvcin ³	Idarubicin HCI, powder	2.5 g	571,20
	850-025	Venoglobulin ³ I	Immune Globulin Intravenous, 5% powder widiluent	5 0	\$142,40
▼	850-050	Venoglobulin ³ I	Immune Globulin Intravenous, 5% gowder widiluent	10 2	284.30
▼	850-100	Venoglobulin ³ !	Immune Globulin Intravenous, 5% powder widiluent & IV set	2.5 g	590.90
	851-025	Venoglobulin ³ S	Immune Globulin Intravenous, 5% solution w/V set	30	5181.30
	851-050	Venoglobulin ^a S	Immune Globulin Intravenous, 5% solution w/lV set	10 2	\$363.50
_	851-100	Venoglobulin ³ S	Immune Globulin Intravenous, 5% solution w/IV set	50 mL	5137.50
_	143-050	Venoglobulin* S	Immune Globulin Intravenous, 10% solution w/IV set		5375.20
_	143-100	Venoglobulin [®] S	Immune Globulin Intravenous, 10% solution w/IV set	100 mL	\$750.40
	143-200	Venoglobulin ³ S	Immune Globulin Intravenous, 10% solution w/IV set	200_mL	594,15
NEW	220-172	Intron® A	Interferon alfa 2b. powder	10 MIU svringe	
NEW	220-186	Intron ³ A	Interferon alfa 2b, powder	18 MIC ImL)	<u>\$169.50</u> \$1.43.33
	220-200	Alferon ^a N Injection	Interferon alfa N3, solution 5 MIU/mL)	5 VIIU'	
	960-000	IV Alkeran ³	Melohalan HCl. oowder	50 mg	5262.00
	960-010	Alkeran ³	Melphalan HCI, tablets, 2 mg	50 per bottle	<u>576.73</u>
	200-101	NAVELBINE	Vinorelbine tartrate, solution (10 mg/mL)	1 mL	513.00
		NAMEL DINES	Vigorelhine tartrate solution (10 mg/mL)	5 ml	\$215,00
700643	200-105	NAVELBINE*	AU SEPTEMBER OF STREET	CAMPINE S	TO X IN ST
			Chemo bags, zip lock, 12" x 15", 4 mil	250 each by	5108.00
NEW	520-300 561+001		Vial Venting System	50 each bx	\$77.00

▲ Reflects a price increase

▼ Reflects a price decrease • Reflects a product description change

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REIMBURSEMENT

AVERAGE WHOLESALE PRICES AND 1996 HCPCS CODES

s a reimbursement resource, the average wholesale prices (AWPs) and HCPCS codes are listed for drugs commonly used in cancer treatment. Products are listed alphabetically by their generic name. The AWPs are obtained from the 1995 Red Book and the December 1995 Red Book Update. For drugs that have multiple manufacturers,

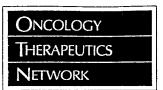
the AWP for the product that the Network most commonly stocks is listed. For ease of use, we list the AWP information in the first three columns and the billing code and units in the right two columns. Please refer to the *Fall/Winter 1995-1996 Source-book* for a complete listing of HCPCS codes.

ONCOLOGY	
THERAPEUTICS	
Network	

PRODUCT	VIAL SIZE	NDC	DECEMBER AWP/VIAL	'96 HCPCS BILLING CODE UNITS
Aldesleukin, pwd (Interleukin-2)	22 MIU	53905-0991-01	395.00	19015 per single dose vial
Blenoxane ^{\$} Bleomycin sulfate, pwd	15 units	00015-3010-20	291.49	19040 per 13 units
Paraplatin ^s Carboplatin, pwd	50 mg 150 mg 450 mg	00015-3213-30 00015-3214-30 00015-3215-30	31.13 243.33 729.98	19045 per 50 mg 19045 per 50 mg 19045 per 50 mg
BiCNU [®]				
Carmustine, pwd w/diluent	100 mg	00015-3012-38	<u> 32.70</u>	19050 per 100 mg
Cimetidine HCI, sol 130 mg/mL)	300 mg	00108-5017-16	3.96	J9999*/J3490*
Platinol ² -AQ Cisplatin, sol (1 mg/mL)	50 mg MDV 100 mg MDV	00015-3220-22 00015-3221-22	169.26 338.50	19062 per 50 mg 19062 per 50 mg
Cladribine, sol (1 mg/mL)	10 mg	59676-0201-01	÷80.00	19065 per 1 mg
Lyophilized Cytoxan [‡] Cyclophosphamide. iyophilized	100 mg 200 mg 500 mg 1 g 2 g	00015-05391 00015-05461 00015-05471 00015-05481 00015-05491	6.45 12.25 25.71 51.43 102.89	j9093 per 100 mg j9094 per 200 mg j9095 per 500 mg j9096 per 1 g j9097 per 2 g
Cytoxan ³ Tablets Cyclophosphamide, tablets, 25 mg Cyclophosphamide, tablets, 50 mg Cyclophosphamide, tablets, 50 mg	100 per bottle 100 per bottle 1.000 per bottle	00015-0504-01 00015-0503-01 00015-0503-02	158.63 291.13 2.772.74	8530
Cytarabine, pwd	100 mg 100 mg 500 mg 500 mg 1 g 2 g	00364-2467-53 53905-0131-10 00364-2468-54 53905-0132-10 53905-0133-10 53905-0134-10	5.50 6.25 21.00 25.00 50.00 98.90	9100 per 100 mg 9100 per 100 mg 9110 per 500 mg 9110 per 500 mg 9110 per 500 mg 9110 per 500 mg
Dacarbazine, pwd	100 mg 200 mg	00026-8151-10 00026-8151-20	13.83 22.23	19130 per 100 mg 19140 per 200 mg
Daunorubicin HCI, pwd	20 mg	53905-0271-10	162.79	19150 per 10 mg
Dexamethasone, sol 10 mg/mL) Dexamethasone, sol 14 mg/mL)	100 mg MDV 20 mg MDV 120 mg MDV	00364-2360-54 00517-4905-25 00517-4930-25	4.13 2.19 7.84	11100 up to 4 mg/mL 11100 up to 4 mg/mL 11100 up to 4 mg/mL
Zinecardi ^M Dexrazoxane for injection	250 mg 500 mg	00013-8713-62 00013-8725-89	134.38 268.75	13490°
Diazepam, sol (5 mg/mL)	10 mg 50 mg	00364-0825-48 00364-0825-54	3. ÷3 - 13.35	J3360 up to 5 mg J3360 up to 5 mg
Diphenhydramine HCl. sol (10 mg/mL) Diphenhydramine HCl. sol (50 mg/mL)	300 mg 500 mg MDV 50 mg	00364-6530-56 00364-6531-54 00641-0376-25	5.18 6.90 0.63	J1200 up to 50 mg J1200 up to 50 mg J1200 up to 50 mg
Rubexi Doxorubicin, pwd	10 mg 30 mg 100 mg	00015-3351-22 00015-3352-22 00015-3353-22	43.81 197.15 394.29	19000 per 10 mg 19010 per 50 mg 19010 per 50 mg

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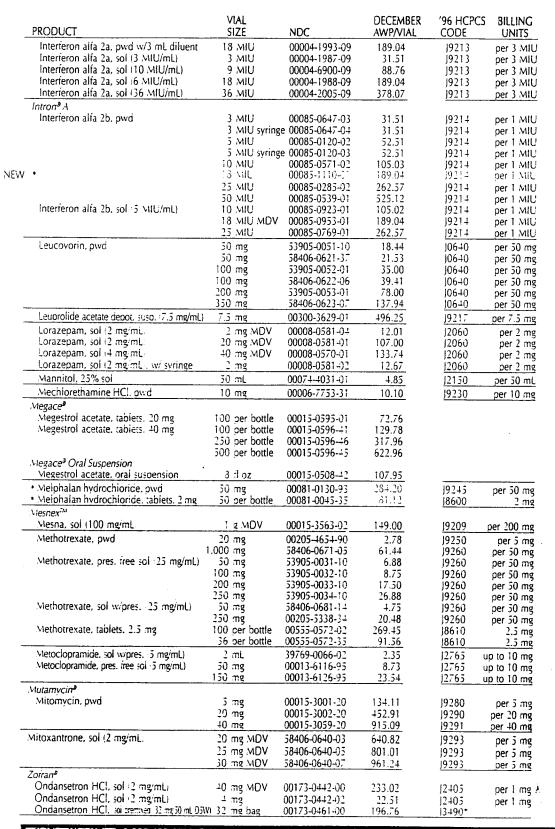
REIMBURSEMENT

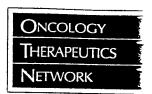
יי		VIAL		DECEMBER	'96 HCPCS	BILLING
_	PRODUCT	SIZE	NDC	AWP/VIAL	CODE	UNITS
	Chiron Doxorubicin. pwd	10 mg 20 mg 50 mg	53905-0231-10 53905-0232-06 53905-0233-01	45.08 90.16 225.40	J9000 J9000 J9010	per 10 mg per 10 mg per 50 mg
_	Doxorubicin, sol (2 mg/mL)	10 mg 20 mg 50 mg 200 mg MDV	53905-0235-10 53905-0236-06 53905-0237-01 53905-0238-01	47.35 94.70 236.74 945.98	J9000 J9000 J9010 J9010	per 10 mg per 10 mg per 50 mg per 50 mg
	Adriamycin ^{-M}	10 mg	00013 1096 01	16.00	10000	10
	Doxorubicin, RDF pwd Doxorubicin, sol -2 mg/mL)	10 mg 20 mg 50 mg 150 mg MDV 10 mg	00013-1086-91 00013-1096-94 00013-1106-79 00013-1116-83 00013-1136-91	46.00 92.00 230.00 676.19 48.31	J9000 J9000 J9010 J9010 J9000	per 10 mg per 10 mg per 50 mg per 50 mg per 10 mg
		20 mg 30 mg 75 mg 200 mg MDV	00013-1146-94 00013-1156-79 00013-1176-87 00013-1166-83	96.63 241.56 362.35 946.94	J9000 J9010 J9010 J9010	per 10 mg per 50 mg per 50 mg per 50 mg
	DOXIL [±]					
NEW_	Doxorubicin, mC1 - busome injection Epoetin alfa	2.000 units/mL 3.000 units/mL 4.000 units/mL 10.000 units/mL	59676-0302-01 59676-0303-01 59676-0304-01 59676-0310-01	24.00 36.00 48.00 114.00	Q0136° Q0136° Q0136° Q0136°	1,000 units 1,000 units 1,000 units 1,000 units
-	VePesid® Capsules	20.000 units/2 mL	59676-0312-01	228.00	Q0136°	1,000 units
	Etoposide, capsules, 50 mg VePesid [®] For Injection	20 per box	00015-3091-45	694.91	J856 0	50 mg
	Etoposide, injection (20 mg/mL)	100 mg MDV 150 mg MDV 500 mg MDV 1 g MDV	00015-3095-20 00015-3084-20 00015-3061-20 00015-3062-20	136.49 204.74 665.38 1,296.64	J9182 J9182 J9182 J9182	per 100 mg per 100 mg per 100 mg per 100 mg
-	Fludarabine phosphate, pwd	50 mg	50419-0511-06	179.55	J9185	per 50 mg
	Fluorouracil, sol 50 mg/mL)	500 mg 2.500 mg 5.000 mg	39769-0012-10 00013-1046-94 39769-0012-90	3.75 7.69 25.00		per 500 mg per 500 mg per 500 mg
_	G-CSF (Filgrastim), sol (0.3 mg/mL.	300 mcg 480 mcg	55513-0347-10 55513-0348-10	152.30 242.50	J1440 p	per 300 mcg per 480 mcg
-	GM-CSF (Sargramostim), lyophilized	250 mcg 500 mcg	58406-0002-01 58406-0001-01	112.18 211.15	J2820 p	per 250 mcg per 250 mcg
-	Goserelin acetate. implant Kytrif ^{IM}	3.5 mg svringe	00310-0960-36	358.55	<u> 19202</u>	per 3.6 mg
-	Granisetron HC!. sol (1 mg/mL)	ī mL	00029-4149-01	166.00	<u> 11625</u>	per 1 mg
_	lfosfamide	; g 3 g	00015-0556-41 00015-0557-41	107.86 323.64	J9208 J9208	per 1 g per 1 g
	Ifox ² /Mesnex ²⁴ Ifosfamide (10 x 1 g)/mesna (10 x 1 g M Ifosfamide (2 x 3 g)/mesna (6 x 1 g MD Ifosfamide (5 x 1 g/mesna (3 x 1 g MD Ifosfamide (5 x 1 g/mesna (3 x 1 g MD Ifosfamide (5 x 1 g/mesna (3 x 1 g MD Ifosfamide (5 x 1 g/mesna (3 x 1 g MD Ifosfamide (5 x 1 g/mesna (5 x 1 g MD Ifosfamide (5 x 1 g/mesna (5 x 1 g MD Ifosfamide (5 x 1	/i Combo-Pack /i Combo-Pack	00015-3554-27 00015-3564-15 00015-3556-26	4-15 1,117.44 J9208/J9209		9
	Immune globulin intravenous, 5% pwd	2.5 g 5 g 10 g	49669-1602-01 49669-1603-01 49669-1604-01	152.05 304.10 608.20	J1561 J1561	per 500 mg per 500 mg per 500 mg
	Immune globulin intravenous, 5% sol w/IV se Immune globulin intravenous, 10% sol w/IV s	5 g	49669-1612-01 49669-1613-01 49669-1614-01 49669-1622-01	190.38 380.75 761.50 400.00	J1561	per 500 mg per 500 mg per 500 mg
	Immune globulin intravenous, 10% sol	100 mL 200 mL 10 mL	49669-1624-01 49669-1624-01 00192-0649-12	300.00 1,600.00 75.00	J1562 J1562	per 5 g per 5 g per 5 g per 500 mg
VEW	• Immune 2,000% of orray endus, 5% or 10	30 mL 100 mL 200 mL	00192-0649-20 00192-0649-71 00192-0649-24	375.00 750.00 1,500.00 145.00	J1562 J1562 J1562 J1562	per 5 g per 5 g per 5 g
NEW_	•		52764-7277-97 52764-7277-97	190.00 290.00 580.00	1361 or 115 1361 or 115 1361 or 115	6 <u>2</u>

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REIMBURSEMENT						
PRODUCT	VIAL	NDC	DECEMBER	'96 HCP(
	SIZE	NDC	AWP/VIAL	_CODE_	UNITS	
TAXOL® Paclitaxel, semi-synthetic, sol (6mg/mL)	30 mg	00015-3475-27	182.63	<u> 1</u> 9265	per 30 m	
 Pamidronate disodium, pwd 	30 mg 60 mg	00083-2601-04 00083-2606-01	186.10 372.14	J2430 J2430	per 30 mg	
•	90 mg	00083-2609-01	558.30	12430	per 30 mg	
Pentostatin, pwd	10 mg	00071-4243-01	1,440.00	J9268	per 10 m	
Prochlorperazine, sol (5 mg/mL)	10 mg 50 mg MDV	00364-2231-48 00364-2231-54	2.64 8.40	J0780 J0780	up to 10 m up to 10 m	
Prochlorperazine, tablets, 10 mg	100 per box	00007-3367-20	86.95		F 15 5 51	
Ranitidine, sol (50 mg/2 mL)	2 mL	00173-0362-38	3.99	J9999*/J	J9999*/J3490*	
Streptozocin, pwd	1 g	00009-0844-01	63.74	19320	per 1	
Vumon*					· · · · · · · · · · · · · · · · · · ·	
Teniposide, 50 mg	5 mL amp	00015-3075-19	156.40	19999*	per 30 m	
Thioplex®	17	=0.40¢.0¢¢1.02	-2.21	10246		
Thiotepa, pwd	15 mg	58406-0661-02	73.31	<u> 19340</u>	per 15 m	
Urokinase, sol (5,000 IU/mL)	5,000 IU 9.000 IU	00074-6111-01 00074-6145-02	51.63 90.03	J3364 J3364	per 5,000 II per 5,000 II	
Vinblastine sulfate, pwd	10 mg	53905-0091-10	21.25	J9360	per 1 m	
Vinblastine sulfate, sol : 1 mg/mL)	10 mg 10 mg	00364-2447-54 00469-2780-30	37.50 43.23	J9360 J9360	per 1 m per 1 m	
Vincristine, preservative free sol (1 mg/n		00013-7456-86	37.08	J9370	per I m	
	1 mg 2 mg	00364-2448-51 00013-7466-86	31.75 74.13	J 9 370 J9375	per 1 m per 2 m	
NAVELBINE ²				4		
• Vinorelbine tartrate, sol :10 mg/mL)	1 mL 3 mL	00081-0656-01 00081-0656-44	 _ 7	+ , a * + 4 *		

- Ent 4.0.2 ar CPCS living in the Character services assess that the character of the masses of the character of t
- The drug code J9999 is defined as "not otherwise classified, antineoplastic drug," The Health Care Financing Administration has not assigned specific codes to these drugs.
- † The drug code (3490 is defined as "unclassified drug." These drugs may or may not be defined as an unclassified drug in your area: consult your local carrier for the appropriate code.
- Some carriers may honor the higher AWP, using either [3490 or [9999. Some carriers will cover this item with J2405. Check with the carrier in your area for their specific instructions.

FAX BACK FORM --

Would you like to increase physician practice income?

Could you benefit from a detailed analysis of reimbursement and operations?

Would you like your practice to operate more efficiently?

Practice Name if different from mailing laber

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ver the past five years Oncology Therapeutics Network has worked with hundreds of practices to understand the challenges raced by orfice-based oncologists. The Network has developed a comprehensive business management consulting program to assist oncologists in developing the business aspects of medical practice to compete successfully in a changing healthcare environment. Our consultants come from the healthcare industry with a background in nursing, accounting and healthcare administration and have a proven track record for improving office efficiencies. The consulting program consists of three key areas critical to the profitability of your practice.

Please have my Network Representative call me with more information about the business management consultation program.

Consultation Services That are Critical to the Propinability of Your Practice

Analysis of Oncology Coding and Billing Techniques

- Coding review to assure that the proper codes are being utilized
- Fee analysis to assure that the proper charges are assigned to the correct code
- Insurance billing and collection review and assistance
- Computer systems selection, review and recommendations

2) Financial Management

- · Financial analysis
- Examine expense items
- · Setting business goals and action plans
- Referral development
- · Review of paver negotiations

3) Practice Operations

- Practice Work Flow
- Ancillary Services
- Patient Satisfaction
- Team Building
- Starting Analysis
- Strategic Planning

Oncology Therapeutics Network

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ValuTermsTM Line of Credit

NSS accepts ValuTermsTM, a convenient new way to finance your purchases. The ValuTermsTM credit service, set up through Bank One, Dayton, NA, gives you an extra 25 day period to pay. In some cases, you will have up to 55 days to pay your balance. This means that your practice can improve cash flow and save on finance charges. With ValuTermsTM, you can avoid tying up your personal funds in your business and reduce your administrative costs. The application approval time is generally within 90 minutes.

Environmentally Responsible

Your practice receives its products from NSS in the most environmentally friendly packaging available in today's marketplace. The cardboard shipping container is made from recycled paper and the inside packing materials ("packing peanuts") are water soluble. Instead of discarding the inside packing material in the garbage to be land-filled, just place the material in a sink and turn on the water. This packing material will dissolve given its cornstarch base.

Being environmentally responsible also requires clearly indicating shipments of hazardous and/or toxic substances. NSS notifies all of its delivery carriers of the fact that they are carrying materials which are hazardous/toxic to the environment. Also, with the packages clearly marked, your practice will be able to receive and handle the product in the appropriate manner.

Reimbursement Hot Lines

If you should have any questions regarding a specific product's reimbursement schedule, give us a call and we will be your connection. NSS has the ability to directly hook your practice up to the manufacturer's reimbursement line via the telephone.

24 Hour Service

We offer 24 hour, seven day a week emergency order service. When you call this special number to place an order, an NSS representative will return your call within one hour.

